

U.S. SMALL BUSINESS ADMINISTRATION - RICHMOND, VA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2008

10/01/2007-9/30/2008

	#	\$		#	\$
1 BRANCH BANKING AND TRUST COMPANY	125	\$30,056,000	88 AMERICAN BUSINESS LENDING, INC.	1	\$595,000
2 INNOVATIVE BANK	86	\$1,550,000	89 ALLIANCE BANK	1	\$563,000
3 SUNTRUST BANK	65	\$10,281,800	90 UNITI BANK	1	\$535,000
4 SUPERIOR FINANCIAL GROUP, LLC	52	\$450,000	91 PROVIDENCE BANK	1	\$530,000
5 WACHOVIA BANK	40	\$19,106,600	92 ADAMS NATIONAL BANK	1	\$371,000
6 BANK OF AMERICA, N.A.	40	\$1,530,100	93 VIRGINIA HERITAGE BANK	1	\$325,000
7 POPULAR SMALL BUSINESS FINANCING	35	\$8,591,800	94 UNITED WESTERN BANK	1	\$283,000
8 SONABANK, N.A.	34	\$7,996,000	95 HANA SMALL BUSINESS LENDING, INC.	1	\$255,000
9 CIT SMALL BUSINESS LENDING CORP.	31	\$25,032,400	96 BENCHMARK COMMUNITY BANK	1	\$250,000
10 BANK OF THE COMMONWEALTH	30	\$5,468,000	97 K BANK	1	\$235,000
11 CAPITAL ONE, FEDERAL SAVINGS BANK	26	\$920,000	98 RBC BANK (USA)	1	\$207,000
12 PNC BANK, N. A.	23	\$3,600,200	99 HOMETOWN BANK	1	\$175,000
13 FULTON BANK	17	\$4,329,000	100 RICHMOND ECONOMIC DEVELOPMENT CORP.	1	\$166,000
14 STELLARONE BANK	15	\$3,947,000	101 NATIONAL BANK OF BLACKSBURG, THE	1	\$150,000
15 SURREY BANK & TRUST	14	\$754,400	102 NARA BANK, N.A.	1	\$143,000
16 UNITED CENTRAL BANK	13	\$6,527,000	103 TRULIANT FEDERAL CREDIT UNION	1	\$75,000
17 PROVIDENT BANK OF MARYLAND	13	\$1,166,100	104 BANK OF LANCASTER	1	\$32,500
18 COMMUNITY SOUTH BANK	12	\$15,234,000	105 PIONEER BANK	1	\$30,000
19 PEOPLES BANK OF VIRGINIA	12	\$820,000	106 JPMORGAN CHASE BANK, N.A.	1	\$25,000
20 TOWNEBANK	11	\$5,062,000	107 ABNB FEDERAL CREDIT UNION		
21 CARDINAL BANK, N.A.	10	\$1,463,000	108 EVB (formerly Bank of Northumberland, Inc.)		
22 FAUQUIER BANK, THE	9	\$822,000	109 EXCEL NATIONAL BANK		
23 COMMERCE BANK (TD BANK, N.A.)	8	\$913,000	110 FIRST COMMUNITY BANK		
24 BORREGO SPRINGS BANK, N.A.	8	\$325,000	111 FIRST-CITIZENS BANK & TRUST COMPANY		
25 UNION BANK AND TRUST COMPANY	6	\$3,522,000	112 GREATER BAY BANK, N.A.		
26 BANK OF ESSEX	6	\$2,047,800	113 MILLENNIUM BANK, N.A.		
27 VIRGINIA COMPANY BANK	6	\$878,200	114 SUFFOLKFIRST BANK		
28 VILLAGE BANK	6	\$748,000	115 TEMECULA VALLEY BANK, N.A.		
29 RIVER COMMUNITY BANK, N.A.	6	\$620,000	116 UNITED BANK		
30 HANMI BANK	5	\$2,904,500	117 UVA COMMUNITY CREDIT UNION, INC.		
31 OLD POINT NATIONAL BANK OF PHOEBUS, THE	5	\$2,417,000	118 WELLS FARGO BANK, N.A.		
32 FIRST MARKET BANK, F.S.B.	5	\$1,386,000			
33 UPS CAPITAL BUSINESS CREDIT	4	\$2,352,000			
34 NEWTEK SMALL BUSINESS FINANCE INC.	4	\$1,322,000			
35 COMERICA BANK	4	\$1,061,000			
36 SHINHAN BANK AMERICA	4	\$795,000			
37 FRANKLIN COMMUNITY BANK, N.A.	4	\$400,000			
38 CENTRAL VIRGINIA BANK	4	\$343,000			
39 VIRGINIA NATIONAL BANK	4	\$332,900			
40 PACIFIC CITY BANK	3	\$4,228,000			
41 SMALL BUSINESS LOAN SOURCE INC.	3	\$2,425,000			
42 HOME LOAN INVESTMENT BANK, F.S.B.	3	\$1,585,000			
43 MONARCH BANK	3	\$771,000			
44 NEWBRIDGE BANK	3	\$700,750			
45 CITIZENS BANK AND TRUST COMPANY	3	\$375,000			
46 FIRST CAPITAL BANK	3	\$285,500			
47 FIRST FEDERAL SAVINGS BANK OF VIRGINIA	3	\$195,000			
48 MAINSTREET BANK	2	\$3,781,000			
49 FARMERS BANK	2	\$2,305,000			
50 NAVY FEDERAL CREDIT UNION	2	\$2,007,000			
51 HERITAGE BANK AND TRUST	2	\$1,991,000			
52 UNITY BANK	2	\$1,890,000			
53 SAEHAN BANK	2	\$1,800,000			
54 LANGLEY FEDERAL CREDIT UNION	2	\$1,523,300			
55 MOUNTAIN 1ST BANK & TRUST COMPANY	2	\$1,105,000			
56 AMERICAN NATIONAL BANK & TRUST CO.	2	\$1,060,000			
57 WASHINGTONFIRST BANK	2	\$1,034,000			
58 CENTER BANK	2	\$1,027,000			
59 EAGLEBANK	2	\$1,004,500			
60 COMMUNITY WEST BANK	2	\$757,500			
61 BANK@LANTEC	2	\$741,000			
62 MUTUAL OF OMAHA BANK	2	\$736,100			
63 VIRGINIA COMMUNITY BANK	2	\$538,000			
64 FARMERS & MERCHANTS BANK (Timberville, VA)	2	\$459,000			
65 SANDY SPRING BANK	2	\$384,700			
66 WILSHIRE STATE BANK	2	\$355,000			
67 FIRST STATE BANK	2	\$176,400			
68 BAY COMMUNITY BANK	2	\$150,000			
69 VALLEY BANK	2	\$100,000			
70 MANUFACTURERS & TRADERS TRUST CO.	2	\$80,000			
71 PAGE VALLEY BANK, THE	2	\$27,000			
72 FIDELITY BANK	1	\$1,999,000			
73 CITIZENS BANK	1	\$1,990,000			
74 GE CAPITAL CORPORATION	1	\$1,820,000			
75 COMPASS BANK	1	\$1,475,000			
76 LIVE OAK BANKING COMPANY	1	\$1,330,000			
77 BUSINESS CAROLINA, INC.	1	\$1,205,000			
78 FIRST CHATHAM BANK	1	\$1,050,000			
79 ACCESS NATIONAL BANK	1	\$906,000			
80 PENDLETON COMMUNITY BANK, INC.	1	\$905,000			
81 VIRGINIA COMMERCE BANK	1	\$897,000			
82 FARMERS & MERCHANTS BANK (Alabama)	1	\$841,000			
83 BANK OF SOUTHSIDE VIRGINIA, THE	1	\$817,000			
84 BUSINESS LENDERS, INC.	1	\$657,000			
85 SYNERGY ONE FEDERAL CREDIT UNION	1	\$629,000			
86 JOHN MARSHALL BANK	1	\$600,000			
87 MAINSTREET LENDER 7(A), LLC	1	\$600,000			
			TOTAL 7(a) & 504 LOANS		
			909 \$235,339,050		
			TOP LENDERS BY TOTAL NUMBERS (all lenders)		
			# \$		
			1. BRANCH BANKING AND TRUST COMPANY 125 \$30,056,000		
			2. INNOVATIVE BANK 86 \$1,550,000		
			3. SUNTRUST BANK 65 \$10,281,800		
			4. SUPERIOR FINANCIAL GROUP, LLC 52 \$450,000		
			5. WACHOVIA BANK 40 \$19,106,600		
			COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		
			# \$		
			1. SONABANK, N.A. 34 \$7,996,000		
			2. SURREY BANK & TRUST 14 \$754,400		
			3. PEOPLES BANK OF VIRGINIA 12 \$820,000		
			4. FAUQUIER BANK, THE 9 \$822,000		
			5. BORREGO SPRINGS BANK, N.A. 8 \$325,000		
			INTERMEDIATE BANKS (FROM \$500M to \$2.0B IN ASSETS)		
			# \$		
			1. BANK OF THE COMMONWEALTH 30 \$5,468,000		
			2. UNITED CENTRAL BANK 13 \$6,527,000		
			3. COMMUNITY SOUTH BANK 12 \$15,234,000		
			4. CARDINAL BANK, N.A. 10 \$1,463,000		
			5. UNION BANK AND TRUST COMPANY 6 \$3,522,000		
			MAJOR BANKS (MORE THAN \$2.0B IN ASSETS)		
			# \$		
			1. BRANCH BANKING AND TRUST COMPANY 125 \$30,056,000		
			2. INNOVATIVE BANK 86 \$1,550,000		
			3. SUNTRUST BANK 65 \$10,281,800		
			4. WACHOVIA BANK 40 \$19,106,600		
			5. BANK OF AMERICA, N.A. 40 \$1,530,100		
			NON-BANK LENDERS		
			# \$		
			1. SUPERIOR FINANCIAL GROUP, LLC 52 \$450,000		
			2. POPULAR SMALL BUSINESS FINANCING 35 \$8,591,800		
			3. CIT SMALL BUSINESS LENDING CORP. 31 \$25,032,400		
			4. UPS CAPITAL BUSINESS CREDIT 4 \$2,352,000		
			5. NEWTEK SMALL BUSINESS FINANCE INC. 4 \$1,322,000		
			CREDIT UNIONS		
			# \$		
			1. NAVY FEDERAL CREDIT UNION 2 \$2,007,000		
			2. LANGLEY FEDERAL CREDIT UNION 2 \$1,523,300		
			3. SYNERGY ONE FEDERAL CREDIT UNION 1 \$629,000		
			4. TRULIANT FEDERAL CREDIT UNION 1 \$75,000		
			CERTIFIED DEVELOPMENT COMPANIES (by Numbers)		
			# \$		
			1. TIDEWATER BUSINESS FINANCING CORP. 46 \$32,156,000		
			2. BUSINESS FINANCE GROUP, INC. 39 \$30,591,000		
			3. CRATER DEVELOPMENT COMPANY 6 \$5,875,000		
			4. RAPPAHANNOCK ECONOMIC DEV. CORP. 6 \$4,069,000		
			5. JAMES RIVER DEVELOPMENT CORP. 5 \$3,251,000		
			6. RICHMOND ECONOMIC DEVELOPMENT CORP. 5 \$3,190,000		
			7. CHESAPEAKE BUSINESS FINANCE CORP. 2 \$3,572,000		
			504 - FIRST TRUST LENDERS (by Numbers)		
			# \$		
			1. BRANCH BANKING AND TRUST COMPANY 14 \$19,662,588		
			2. TOWNEBANK 11 \$17,693,155		
			3. SUNTRUST BANK 10 \$6,612,752		
			4. COMMUNITY SOUTH BANK 7 \$15,161,100		
			5. SONABANK, NATIONAL ASSOCIATION 4 \$3,425,000		